

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549-4628

June 7, 2010

## **Via U.S. Mail and Fax (717-534-4055)**

Mr. Humberto P. Alfonso Chief Financial Officer The Hershey Company 100 Crystal A Drive Hershey, PA 17033

**Re:** The Hershey Company

Form 10-K for the Fiscal Year Ended December 31, 2009

Filed February 19, 2010

Form 10-Q for the Fiscal Quarter Ended April 4, 2010

Filed May 12, 2010 File No. 001-00183

Dear Mr. Alfonso:

We have reviewed your filing and have the following comments. Where indicated, we think you should revise your document in response to these comments. If you disagree, we will consider your explanation as to why our comment is inapplicable or a revision is unnecessary. Please be as detailed as necessary in your explanation. In some of our comments, we may ask you to provide us with information so we may better understand your disclosure. After reviewing this information, we may raise additional comments.

Please understand that the purpose of our review process is to assist you in your compliance with the applicable disclosure requirements and to enhance the overall disclosure in your filing. We look forward to working with you in these respects. We welcome any questions you may have about our comments or any other aspect of our review. Feel free to call us at the telephone numbers listed at the end of this letter.

Mr. Humberto P. Alfonso The Hershey Company June 7, 2010 Page 2

#### Form 10-K for the Fiscal Year Ended December 31, 2009

Management's Discussion and Analysis, page 19 Summary of Operating Results, page 21

1. Throughout this section, you often use the word "primarily" or refer to two or more factors that contributed to material changes over the reported periods. Revise to quantify the amount of the changes contributed by each of the factors or events that you identify. Rather than simply using the term "primarily" in describing changes, quantify the amount of the change that is attributable to the primary source you identify. See Section III.D of SEC Release 33-6835 (May 18, 1989). For purposes of illustration, you state that the increase in net sales in 2009 was "primarily attributable to favorable price realization from list price increases . . ., offset by sales volume decreases." Similar disclosure appears in the comparison of net sales between 2007 and 2008, as well as several other sections of your MD&A.

### Liquidity and Capital Resources, page 32

2. We note that net cash provided by operating activities increased over 100% from 2008 to 2009. Approximately half of the increase is attributable to "Changes in other assets and liabilities," which "reflected the effect of hedging transactions and the impact of business realignment initiatives, along with the related tax effects." Please revise to provide enhanced disclosure regarding these changes and a breakdown of the specific amounts contributed by each of the referenced factors.

#### **Closing Comments**

As appropriate, please amend your filing and respond to these comments within 10 business days or tell us when you will provide us with a response. You may wish to provide us with marked copies of the amendment to expedite our review. Please furnish a cover letter with your amendment that keys your responses to our comments and provides any requested information. Detailed cover letters greatly facilitate our review. Please understand that we may have additional comments after reviewing your amendment and responses to our comments.

We urge all persons who are responsible for the accuracy and adequacy of the disclosure in the filing to be certain that the filing includes all information required under the Securities Exchange Act of 1934 and that they have provided all information investors require for an informed investment decision. Since the company and its management are in possession of all facts relating to a company's disclosure, they are responsible for the accuracy and adequacy of the disclosures they have made.

Mr. Humberto P. Alfonso The Hershey Company June 7, 2010 Page 3

In connection with responding to our comments, please provide, in writing, a statement from the company acknowledging that:

- the company is responsible for the adequacy and accuracy of the disclosure in the filing;
- staff comments or changes to disclosure in response to staff comments do not foreclose the Commission from taking any action with respect to the filing; and
- the company may not assert staff comments as a defense in any proceeding initiated by the Commission or any person under the federal securities laws of the United States.

In addition, please be advised that the Division of Enforcement has access to all information you provide to the staff of the Division of Corporation Finance in our review of your filing or in response to our comments on your filing.

Please contact John Lucas at (202) 551-5798, or Mike Karney at (202) 551-3847 if you have questions regarding comments. Please contact me at (202) 551-3745 with any other questions.

Sincerely,

H. Roger Schwall Assistant Director